

About MNCG

Michael Nagle is one of a select few who has been a business leader and a change consultant with a proven record of creating bottom line business results. Michael's blend of questioning, listening, observing and going to the heart of the issue has freed organizations to breakdown barriers, create new thinking and implement breakthrough solutions. When partnering with Michael, executives need to expect an acceleration of leadership growth and business insights that architect organizational change for profit, employee and customer satisfaction.



His hands-on approach comes from front line experience orchestrating large system change initiatives across the full business process spectrum. Examples of Michael's change initiatives from sales and marketing through manufacturing and operations include:

- the fivefold expansion of Astra USA's pharmaceutical sales organization
- implementation of competency based career development programs
- implementation of global PeopleSoft system supporting 40,000 employees
- merger of Astra and Zeneca's pharmaceutical operations groups
- implementation of lean tools, methods and thinking to create a lean operations culture across a pharmaceuticals Operations organization.



Michael believes that creating a partnership for change means coaching executives so they have the personal strategies, skills, courage and measurements to create sustainable change. Michael's unique trademark is knowledge transfer and role modeling. His clients become more change-ready and agile with leaders who have the confidence and expertise to lead all types of change.

Michael's practical business applications are grounded in a B.S. in Business Management from Siena College and a Master's degree from the nationally acclaimed American University/NTL Organization Development program.